

July 14, 2026

NOW RECRUITING

Pest Control Sales Consultant Western Region

St Elizabeth | Westmoreland | St James | Hanover | Trelawny

Our client, a well-established pest control provider, is seeking a strategy-driven, highly organised, and customer-centric Sales Consultant to drive new business and strengthen existing accounts across the Western Region.

This is a high-activity, target-driven field sales role suited to someone who thrives on daily performance metrics, genuinely enjoys building relationships face-to-face, and has the resilience to move quickly from a big win or a tough loss, straight into the next opportunity.

What You'll Be Doing

- Delivering agreed sales targets while providing expert customer service and satisfaction
- Meeting daily activity standards for customer visits and quotes, tracked via digital reporting
- Promoting and selling the full range of products and services to new and existing commercial and residential customers
- Establishing, developing, and maintaining strong business relationships within your assigned market segment
- Planning and organising your own sales strategy, and building a customer value plan to identify growth opportunities with existing and prospective clients
- Proactively scheduling in-person visits and presentations
- Staying sharp on market conditions, competitor activity, and customer needs, and working cross-functionally to ensure smooth service delivery and quick resolution of customer issues

What You Bring

- Outstanding verbal and written communication skills
- Strong interpersonal and customer relationship management skills
- Digital savvy, with comfort picking up new technology on phones and computers
- Excellent planning, organisation, and time management skills
- A genuine customer-centric mindset with a passion for outstanding service
- A collaborative, team

Qualifications & Experience

- Must currently reside in one of the Western Region parishes: St Elizabeth, Westmoreland, St James, Hanover, or Trelawny
- Own a reliable motor vehicle
- Certificate or Diploma in Agriculture, Construction Management, or Sales & Marketing
- Minimum two (2) years' experience in outdoor, face-to-face sales, with a proven, demonstrable track record of achieving and exceeding targets
- Solid working knowledge of digital app technologies on tablets or phones
- Proficiency in Google Documents or Microsoft Office Suite
- Pest control applicator certification is an asset, though not required

Compensation

Compensation and commission structure will be discussed directly with short-listed candidates.



To Apply

Send your CV to
careers@affinityja.com
with the subject line "Sales
Consultant"



Deadline

Aug 4, 2026

We thank all applicants for their interest; however, only those shortlisted will be contacted.